

Schedule And Daily Agenda

Start	End	Day One - Areas Covered
7:50 a.m.		Check-in
8:00 a.m.	10:00 a.m.	Introduction to the FDCPA / Collection Industry / Statistics
		15 Minute Break - Coffee/Snacks
10:15 a.m.	12:30 p.m.	Case Selection / Intake Strategies Letter Violations / Bankruptcy (Ethics - .5 Hours)
		1 Hour Lunch - On Your Own
1:30 p.m.	3:30 p.m.	Problems To Avoid/FDCPA Case Valuations/Emotional Distress
		15 Minute Break - Coffee/Snacks
3:45 p.m.	6:00 p.m.	Recipe for Disaster Cases/Problem Clients/Recording Calls (Ethics - 1.5 Hours)
Start	End	Day Two - Areas Covered
8:00 a.m.	10:00 a.m.	Viability of Suit/National Collector Research/Drafting Lawsuits/Other Claims to Be Made
		15 Minute Break - Coffee/Snacks
10:15 a.m.	12:30 p.m.	Federal Litigation Process / Arbitration Process
		1 Hour Lunch - On Your Own
1:30 p.m.	3:30 p.m.	Written Discovery / Subpoenas / Taking and Defending Depositions (Ethics - .5 Hours)
		15 Minute Break - Coffee/Snacks
3:45 p.m.	6:00 p.m.	Settlement / Mediation / Technology / Marketing (Ethics - .5 Hours)

All Times and Materials Subject To Change, Revision and/or Adjustment