

# Schedule And Daily Agenda

<b>Start</b>	<b>End</b>	<b>Day One - Areas Covered</b>
<b>8:50 a.m.</b>		<b>Check-in on Zoom</b>
9:00 a.m.	11:00 a.m.	Introduction to the FDCPA / Collection Industry / Statistics
		<b>15 Minute Break</b>
11:15 a.m.	1:30 p.m.	Case Selection / Intake Strategies Letter Violations / Bankruptcy (Ethics - .5 Hours)
		<b>30 Minute Lunch</b>
2:30 p.m.	4:30 p.m.	Problems To Avoid/FDCPA Case Valuations/Emotional Distress
		<b>15 Minute Break</b>
4:45 p.m.	7:00 p.m.	Recipe for Disaster Cases/Problem Clients/Recording Calls (Ethics - 1.5 Hours)
<b>Start</b>	<b>End</b>	<b>Day Two - Areas Covered</b>
<b>8:50 a.m.</b>		<b>Check-in on Zoom</b>
9:00 a.m.	11:00 a.m.	Viability of Suit/National Collector Research/Drafting Lawsuits/Other Claims to Be Made
		<b>15 Minute Break</b>
11:15 a.m.	1:30 p.m.	Federal Litigation Process / Arbitration Process
		<b>30 Minute Lunch</b>
2:30 p.m.	4:30 p.m.	Written Discovery / Subpoenas / Taking and Defending Depositions (Ethics - .5 Hours)
		<b>15 Minute Break</b>
4:45 p.m.	7:00 p.m.	Settlement / Mediation / Technology / Marketing (Ethics - .5 Hours)

**All Times and Materials Subject To Change, Revision and/or Adjustment**